Niger

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| **PART I** | |
| **Title of assignment** | Resource mobilization and partnerships specialist |
| **Requesting CO/RO section** | Niger Country Office |
| **Location** | Niamey, Niger |
| **Duration** | 4 months |
| **Ideal assignment dates** | From: February 2019 |

**Background and justification**

The current UNICEF Niger country programme (CP) comes to an end in 2018. The country office (CO) is in the process of developing its new programme for 2019-21, offering an opportunity to align the new CP with the country’s newly approved 2017-2021 national development plan, UNICEF’s Strategic Plan 2018-2021, the new UNDAF and the Sustainable Development Goals.

Building on the current CPD development process and following the strategic moment of reflection undertaken by UNICEF and its partners, UNICEF Niger needs a new model of engagement that acknowledges the magnitude and pace of change across the country and reflects the changing re­alities in which it operates, to address the variety of new and established actors. UNICEF needs to move its focus upstream to maximize economies of scale. Upstream policy work needs to be focused on engaging gov­ernment authorities and established partners as well as potential new partners, such as private sector entities and other powerbrokers in the country. In this framework, the CO is keen to design a comprehensive advocacy strategy that effectively supports programme priorities. This process will bring together a range of stakeholders, and needs to be facilitated using participative and inclusive methodologies.

In addition, UNICEF Niger plans to reshape its model of engagement with partners. Adequate time is available to better understand the private sector in Niger, its impact on children and opportunities for financial and non-financial engagement to achieve results for children. An initial step toward reshaping UNICEF’s engage­ment with the private sector calls for a mapping exercise and an assessment of interest in supporting UNICEF’s programme priorities.

**Scope of work**

1. **Country context**

Niger is a landlocked Sahelian country of 20.7 million people, 85 per cent of whom live in rural areas. The population is young (58 per cent are under 18), and nearly half are poor, despite reductions in the poverty rate over the past decade. The country ranked second-last on the 2016 Human Development Index; its development is constrained by several factors: climatic conditions that hinder rural development, vulnerability due to the absence of economic diversification, rapid population growth, lack of gender equality, low levels of literacy and education and its size and landlocked status, which hinder the provision of essential goods and services to the population. Social indicators are particularly alarming for women and children.In addition, Niger has faced recurrent crises. For many years, the country has suffered from chronic food insecurity, and it experienced food and nutrition crises in 2010 and 2012. It also regularly experiences epidemics, including cholera, and floods. Moreover, instability in the Sahel region has in recent years led to insecurity and population displacement.

UNICEF supports the efforts of the Government of Niger to improve the situation of women and children, focusing on health; water, hygiene and sanitation; nutrition; education; child protection; communication for development; and social policy, planning, monitoring and evaluation.

1. **Goals and objectives**

To assist the CO to prepare resource mobilization and partnership strategies based on the priorities outlined in the draft of the new CP for 2019-21.

1. **Activities and tasks**

*Resource mobilization strategy*

* Review and update the existing resource mobilization strategy and align it with the programme priorities outlined in the new draft CP. The CO would like to see a more proactive resource mobilization strategy that covers such elements as donor intelligence, fundraising, managing and building relationships with bilateral/multilateral donors and UNICEF national committees, donor recognition and reporting to donors.

*Partnerships*

* Conduct a mapping of the private sector to identify the main sectors, companies (and to a lesser extent foundations and high net-worth individuals) present in Niger or have interest in and/or ties to Niger, to assess how business practices in these sectors / companies affect children’s rights and to advise UNICEF about which actors merit the pursuit of financial or non-financial partnerships.
* Establish a set of criteria for prioritizing which of these actors UNICEF should engage with (such as pre-existing global or regional agreements with UNICEF, reputational risk, etc.) and make initial recommendations on which partnerships to pursue.
* Provide an initial assessment of how business practices in three to five key sectors (to be agreed upon with the CO) affect children’s rights − whether positively or negatively − in conformity with Children’s Rights and Business Principles.

1. **Work relationships**

The incumbent will work under direct supervision by the Representative and in close collaboration with the social policy, partnerships and communications sections.

1. **Outputs / deliverables**

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| **Deliverables** | **Timeframe** |
| **Strategy development** | |
| Draft a new resource mobilization strategy 2019-21 and plan for 2019 | Tbc base on start date |
| **Private sector partnerships** | |
| Mapping of sectors, companies, foundations and high-net-worth individuals, highlighting potential financial and non-financial partnership opportunities | Tbc base on start date |
| Develop criteria for prioritizing and initial recommendations on who to engage with for potential financial and non-financial partnerships | Tbc base on start date |
| Assessment of business practices on children’s rights in 3 to 5 key sectors | Tbc base on start date |
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**Desired competencies, technical background and experience**

1. **Qualifications required**

* Advanced university degree in international relations, social sciences, public relations, communication or a related field.
* Knowledge of another UN language is an asset.

1. **Work experience**

* Five years of relevant professional experience, including in the development and implementation of resource mobilization and partnership strategies.
* Experience in working within the UN, especially with UNICEF and its National Committees, is highly desirable

1. **Language**

* Fluency in French and English and strong writing and editing skills are required.

**Focal point**

Felicite Tchibindat, Representative, [ftchibindat@unicef.org](mailto:ftchibindat@unicef.org)