



## Classified Job Descriptions

Job Description Type:	Specific Job Description	Region:	<a href="#">SD</a>
Category:	<a href="#">IP (International Professionals)</a>	Country:	<a href="#">Denmark</a>
Reason for Classification:	Establishment of a new post	Duty Station:	Copenhagen
Level:	<a href="#">P-5</a>	Office:	Supply Division
Title:	Senior Supply Manager	Section:	Supply Financing Centre (SFC)
Title Information in Parenthesis:	Financing	Unit:	Supply Financing
CCOG Code:	1A09	Case Number:	
UNICEF Code:	SUP	Post Number:	133714
Classified by:	Natalia Paquin	Classified Date:	9/4/2025

**Organizational Context:**

UNICEF Supply Division (SD) works to ensure equitable and inclusive access to essential supplies and services for children and their families, in development, humanitarian and fragile contexts. These supplies are critical to saving lives, supporting children's health and education, and protecting them from abuse, exploitation, and neglect. As the UN's largest end to end supply chain entity, UNICEF leverages its global reach, market influence, supply chain expertise and partnerships with governments, civil society, private sector, industry, and other stakeholders to meet children's needs and protect their rights around the world.

SD focuses on three result areas to maximize impact, scale, and effectiveness: strategic procurement; supply preparedness and response in humanitarian and fragile contexts; and supply chain optimization. To facilitate and accelerate progress toward these results, SD employs three change strategies: financing for supplies and services, supply chain digitalization and supply chain localization.

UNICEF procurement services enables governments and partners to leverage UNICEF's procurement scale and expertise to meet supply needs. During the past decades, pre- financing interventions became instrumental in supporting countries in securing access as demand for these health supplies surged in low, middle and high income countries in the context of the COVID-19 Emergency, other public health emergencies and emerging needs. In 2020, the Executive Board approved the extension of the Vaccine Independence Initiative (VII) and its revolving fund for five years. Additional resources were mobilized for the VII in order to support adequately country pre-financing and special contracting.

The COVID-19 legacy, declining ODA budgets, and overall macroeconomic challenges are expected to materially influence both the domestic fiscal space in programme countries, as well as the global health and development financing architecture for country programmes and other development priorities, going forward. Therefore the including offering pre-financing support to governments will continue to be a strategic element in sustaining and expanding access to essential supplies for children and their families in many programme countries.

Many of Supply Division's approaches and solutions used in the 2022-2025 strategic period for supporting the adequate financing of supplies will continue to evolve and be expanded. However, there is also a need to identify and build new financing opportunities, partnerships and solutions to support the provision of essential supplies and accelerate results for children.

Through financing and partnerships solutions, Supply Division supports government efforts to increase domestic and domestically-mobilized financing and mobilize other financing to

support improved market dynamics, including a strengthened local supplier base which complements domestic sources and further enables improved access.

Purpose of the Job:

The purpose of this position is to provide leadership and oversight management to SD's portfolio of supply financing tools to support the timely availability of affordable essential supplies. Timely access requires good forecasting, planning, and adequate budgeting, financing, and execution on that financing. However, funding delays, market constraints, and other factors jeopardize systematic access and are a leading cause of commodity stockouts in countries. The position will lead the deployment of pre-financing interventions to help bridge these short-term funding gaps and deploy risk financing to improve access and market dynamics of these supply of critical essential commodities supplies. The position will oversee UNICEF's main tool for supply pre-financing and other supply financing interventions, the Vaccine Independence Initiative (VII), which is deployed to improve access to vaccines and other non-immunization commodities.

Key functions, accountabilities and related duties/tasks:

The Senior Manager (Supply Financing) has the overall strategic leadership of the VII and other financing tools and will:

- Building upon a well-established foundation and risk management process, take VII to the next level in terms of professionalization and sustainability;
- Lead the internal and external work on expansion of VII and other bridge financing tools with the objective of helping improve operational timeliness for the provision of essential commodities and/or market dynamics, and improved domestic resource mobilization;
- Identify opportunities from both a country financing and market dynamics perspective that would benefit from a financing intervention, including by engaging with respective UNICEF SD business units and external partners.
- Originate transactions from both a country-facing and markets-facing perspective which will utilize the VII and VII-enabled transactions, including on design and negotiation of terms with countries and suppliers.
- Develop and pursue a smart risk management strategies, including with active recovery efforts for executed transactions to protect the VII capital base.
- Oversee & monitor capital base utilization to optimize use for financing and reporting
- Manage a team that seamlessly executes on transactions and actively manages risks and opportunities.
- Manage forecasting of demand for pre-financing and other financing interventions;
- Coordinate the underwriting process and financial management of country-subscriptions (including efficient credit line applications and VII action plans are followed), ad hoc prefinancings special contracting ensuring the good stewardship of the VII
- Provide technical advice, guidance and design improved operational processes and systems improvements to ensure supply financing activities are compliant to UNICEF FRR, applicable financing agreements, and overall operational efficiency;
- Lead day-to-day resource mobilization activities with donors and financing partners the VII;
- Work with external partners (including other UN agencies) as a thought leader and collaborator on initiatives which can leverage VII's capabilities and support the strengthening of domestic resource mobilization activities.

Impact of Results:

The incumbent will support UNICEF's global efforts to rollout a comprehensive and coherent financing for development approach with a focus on prefinancing/ bridge financing to increase sustainable access to essential supplies assisting external partners and governments in relevant countries with increasing access, through procurement and supply management activities, to essential, strategic products required for advancement of children's lives.

Competencies and level of proficiency required:

Core Values:

Care  
Respect  
Integrity  
Trust  
Accountability  
Sustainability

Core Competencies:

Nurtures, Leads and Manages People (2)  
Demonstrates Self Awareness and Ethical Awareness (2)  
Works Collaboratively with others (2)  
Builds and Maintains Partnerships (2)  
Innovates and Embraces Change (2)  
Thinks and Acts Strategically (2)  
Drives to achieve impactful results (2)

Manages ambiguity and complexity (2)

Technical skills:

- Well-developed financial modeling expertise.
- Ability to apply sound judgment and a proven track record of having sourced, executed, managed, and exited multiple financing deals.
- Knowledge of current trends, practices in specialized financing field of UN/UNICEF work.
- High level of leadership, analytical and negotiation skills.
- Ability to articulate and conceptualize ideas and influence policies, strategies and priorities.
- Ability to express clearly and concisely, ideas and supply financing concepts in written and oral form.
- Strong problem solving orientation.
- Ability to plan, co-ordinate and manage multiple supply financing activities..
- Ability to work in a multi-cultural environment and establish harmonious and effective working relationships.

Recruitment Qualifications:

Education requirement: An advanced university degree in Finance, Economics, Business Administration or other related fields.

Experience required: A minimum of ten years of progressively responsible managerial experience in complex and large operations involving planning and operation of financing initiatives and tools, (for example) loan facilities, revolving funds, credit facilities and sovereign financing and/or other supply financing or alternative financing instruments for supplies or services.

Demonstrated experience in markets, market dynamics and/or analysis for health supplies; Experience with reviewing procurement strategies particularly of vaccines is an added advantage.

A proven track record of creating transactions, articulating the required terms that justify the risk, as well as articulating when impact doesn't justify the opportunity cost or financial risk. Demonstrated experience in engaging with countries on the mobilization of domestic resources and/or credit recovery processes.

Experience in UN/UNICEF or other development agencies or Private Sector including:

Capacity to diagnose and resolve multiple, concurrent problems; a conceptual and strategic analytical capacity.

Computer skills, including preparation of power point presentations, draft written documents for senior leadership audience and various office applications.

Language requirement: Fluency in English is required. Knowledge of another official UN language (French, Spanish, Arabic, Chinese, Russian) is an asset.

Is this role a Representative, Deputy Representative, Chief of Field Office, the most senior Child Protection role in the office, Child Safeguarding Focal Point, or Investigator (OIAI)?:

No

Is this post a Direct contact role in which incumbent will be in contact with children either face-to-face, or by remote communication, but the communication will not be moderated and relayed by another person?:

No

Is this post a Child Data role in which incumbent will be manipulating or transmitting personal-identifiable information on children such as names, national ID, location data, or photos)?:

No

The selected candidate for this position will be required to engage with vulnerable children: No

Competencies and level of proficiency required:

Recruitment Qualifications:

Attachments: 119052\_JD\_Senior Manager (Supply Financing)\_P5\_July 2025.docx  
DO Approval of the JD.pdf  
SD\_SFC 2026-2029 Org Chart.pdf

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